

Mission Statement

The mission of the Long Island Housing Partnership is to provide increased housing opportunities, throughout Long Island, for those unable to afford decent and safe homes.

We will accomplish this mission through development, homebuyer education and technical assistance programs, and through leadership and public advocacy.



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To Our Members

This year the Long Island Housing Partnership celebrates its 20th anniversary. Over these twenty years, the Partnership has helped over twelve thousand families through the various programs offered. We are so proud of our accomplishments and know that they would not have been possible without the support of our membership.

As we look back over the last twenty years, we see the great strides made under the leadership of our founder and first Chairman of the Board Bob

McMillan, whose foresight brought about the formation of the Partnership. Bob recruited Jim Morgo to be President and worked to bring together various community leaders and banking partners to establish the first Board of Directors. Together they embarked on a mission of providing affordable homes for Long Island's working families. The Partnership has grown and prospered as year after year our goals have been met and thousands of families have been assisted in their housing needs. Our Annual Meeting this year is dedicated to the Partnership's founding pioneers and their vision for Long Island's future generations.

In 2007, LIHP helped 347 families move into new homes, mortgage counseled over 800 families and placed 289 mortgages with our banking partners for over \$65 million in loans. This is the largest volume generated in LIHP's history. This year we established a mobile mortgage-counseling program to provide homebuyer education services to the five towns on the East End of Long Island, where many potential homebuyers cannot easily access these programs. We received a \$100,000 grant from Citi to assist us in this effort.

The New York State Senate Majority Delegation HELP program kicked off mid-year, providing almost \$1 million dollars to help employees buy homes and stay on Long Island. Over fifty new businesses, both large and small, have joined the program and over 130 employees were assisted through the Employer Assisted Housing Program. It has been a major success and we look forward to exponential growth in the coming year.

Partnering with municipalities and private developers, the Partnership will develop over 250 units in the coming year. In 2007, almost 200 housing units were completed through Technical Assistance Programs. As we continue to develop partnerships, we anticipate continued growth in building both homeownership and rentals.

We thank our Board of Directors for their guidance and direction as we grow and expand our programs and we appreciate their dedication and active participation. We thank you, our members, for your encouragement and your confidence in our ability to continue our mission. We value your generous support as we continue to build Long Island's future.

Peter Klein

Chairman

Peter J. Elkowitz President & CEO

Peter & Elling

Diana Weir Executive Vice President

Long Island Housing Partnership Annual Report

TOWN OF BABYLON

The Partnership continues to work in the Town of Babylon, administering the Town's Down Payment Assistance and Rehab programs. In 2007, the Partnership completed 17 rehabs of homes in the Town and six families took advantage of the Down Payment Assistance program.

The Town asked the Partnership to assist in marketing and qualifying families for the Oak Gardens affordable rental units being built by a private developer. The applications have been completed and a lottery will be held sometime in 2008.





VILLAGE OF PATCHOGUE . COPPER BEECH

The development consists of 80 homes, 40 of which sold at market rate prices, 20 sold to families earning 120% of the median income and 20 sold to families earning 80% of the median income. This development is completed and the last two affordable homes in the Copper Beech development are in contract.

This development has been recognized throughout the region as a successful example of "Smart Growth" in a downtown community. Mayor Pontieri and the Board of Trustees exhibited leadership and foresight. Their support was instrumental in making this redevelopment a major success and a model for future development of Long Island's downtowns.









TOWN OF BROOKHAVEN

The Partnership continues to work with the Town of Brookhaven and the Bellport Community. Members of the Bellport community, involved in the betterment of the area, established a Community Land Trust (CLT) that will hold land in perpetuity. This would create on-going affordability by removing the land cost from the final house cost. LIHP's Director of Development serves on the Board of Directors of the Land Trust.

South Country Estates III

This development, located within the hamlet of North Bellport, consists of nine homes on scattered sites. New York State AHC and HOME grants have been submitted and approved. Marketing is complete and construction began in the winter 2007. Seven homes are completed and the remaining two homes are under construction and anticipated to be completed in Winter 2008. The home price after subsidy is \$115.673.

South Country Estates IV - Metcalf Meadows

This program located, in Bellport, is a joint development between LIHP and Habitat for Humanity. It will consist of up to 26 homes. Of the 26 homes, LIHP will build 14 of the homes and Habitat for Humanity will build the remaining homes. The Partnership received a grant from Networking Magazine to help fund the infrastructure and bring in the road. The program is still in the early planning and funding stages.

South Country Estates V

This development contains 14 scattered sites. The development is in the early stages and construction is anticipated in 2009.





TOWN OF ISLIP

Bay Shore

The Islip Housing Authority and the Partnership held a lottery for potential homeowners for 18 homes on Tudor Lane in Bay Shore. The homes will be sold at prices ranging from \$90,000 to \$110,000. The homeowners are receiving homebuyer and mortgage counseling. The program will be completed by the end of 2008.







Central Islip

The Courthouse Commons development is progressing and many families have moved into their new homes. Smart Growth funds from the Senate Majority Delegation HELP funds are being provided to the

homeowners and units are still available. Suffolk County acquisition funds will also be used to keep the units affordable. Unsubsidized prices for the homes range from \$240,000 to \$252,000. The program is now open on a first come first serve application process. The development is being built in phases and completion is expected sometime in 2010.



Islip VII

Islip VII contains 16 scattered sites. The lottery has been completed. The development has been approved for both AHC and HOME grants. Thirteen homes are completed and the remaining three homes will close in 2008. Home prices after subsidy range from \$129,000 - \$184,000.

Islip VIII

Cortland Square — An Islip VIII committee was formed to discuss the building of the homes and the selection of a potential builder. The Request For Proposals to potential homebuilders were mailed in the summer of 2005, the committee met and Daytree Custom Builders Inc. was selected as the builder. This development will consist of up to 40 homes. Funding requests were submitted in spring of 2006 and are pending approval. Development agreements between the Town and LIHP are in the process of being negotiated. Construction should commence at the end of 2008.

Islip IX

Islip IX contains nine scattered sites. The development is in the early stages and construction is anticipated in 2009.

TOWN OF HUNTINGTON

Take Back The Blocks

The 'Take Back The Blocks' advisory committee identified several properties to be purchased and rehabilitated by the Town and sold to qualified homebuyers. Each home will contain an accessory apartment. The Suffolk



County Land Acquisition program is being utilized to offset the land costs and the first home will be purchased in 2008.

Under a Technical Assistance Contract with Avalon Bay Communities, LIHP is managing the affordable rental units at Avalon Court and Avalon Court North. The apartments are rented to families making 50% or less of the area median income (AMI) with higher rentals to those families making 80% or under of the AMI.



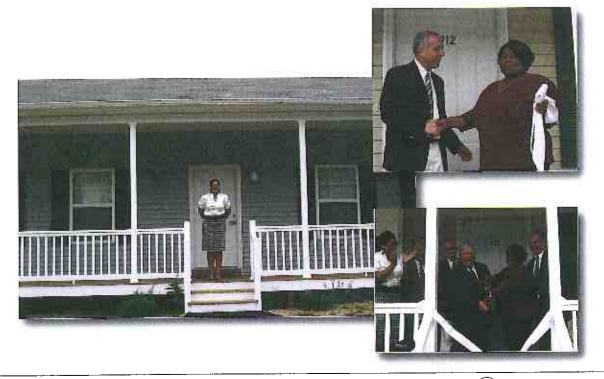
TOWN OF SOUTHAMPTON

Sagaponack Woods

The Town of Southampton transferred three acres in north Sagaponack to the newly formed Southampton Business Alliance Housing Initiative Corporation (SBAHIC). The business group committed to facilitating and building desperately needed affordable workforce housing in the Town formed the SBAHIC. The Partnership's Executive Vice President serves on the Board of Directors and is working with the SBAHIC under a Technical Assistance Contract to build these units. Two homes, each with an accessory apartment, will be built and the pricing and design are currently in the planning stages. Suffolk County will provide infrastructure funds to keep this development affordable. The project is schedule to begin in summer or fall of 2008.

Bridgehampton Mews

A ribbon cutting was held after the completion of the Bridgehampton Mews development in Bridgehampton. Four individual homes and two manor homes, each with two accessory apartments were completed. Eight homeowners and four renters live at the development. The Southampton Town Board was in attendance, as was Jim Morgo and County Legislator Jay Schneiderman, to celebrate this first-ever affordable housing development east of the Shinnecock Canal in the Town of Southampton.





Courtyards at Southampton

There was standing room only at the lottery that was held for the Courtyards at Southampton located on Majors Path in Southampton. This mixed income development consists of 50 homes 14 of which are being sold to families earning at or below 120% of the area median income. The homes are town homes with a mix of 2 and 3 bedrooms with 2 baths and the prices range from \$142,900 to \$316,500. The development will be completed by year-end 2008.







THE SOUTHOLD COMMUNITY LAND TRUST

Village of Greenport

The Suffolk County Land Acquisition program is being used to purchase property in the Village in order to build six affordable town homes. The SCLT will hold fee title to the land in perpetuity and the homes will be sold to families earning incomes at or below 80% of the area median income. Suffolk County will participate in this development through the County's acquisition program, by purchasing the land for the Community Land Trust. This ownership structure will assure that the homes will remain affordable upon resale.

Suffolk —

TOWN OF RIVERHEAD

Scattered Sites

A lottery was held for 10 scattered sites in the Town of Riverhead. Supervisor Phil Cardinale pulled the names of the lucky families and they are now moving through the homebuyer education counseling and mortgage process. These beautiful two-story colonials and a ranch home will be sold to families earning 80% or less of the area median income. The sale price of the homes is from \$140,000 to \$160,000 and completion of the homes is expected before year-end 2008.







NASSAU COUNTY HOME OWNERSHIP CENTER

County Executive Tom Suozzi held a ribbon cutting as Nassau County opened its new Home Ownership Center, the first of its kind on Long Island. This facility provides services to Nassau County residents in need of housing, including voucher programs, homebuyer education, financial fitness programs and mortgage or foreclosure counseling. The Partnership's Nassau offices are located at the Center to provide Nassau County residents with down payment assistance and employer assisted housing programs that the Partnership administers for Nassau County.





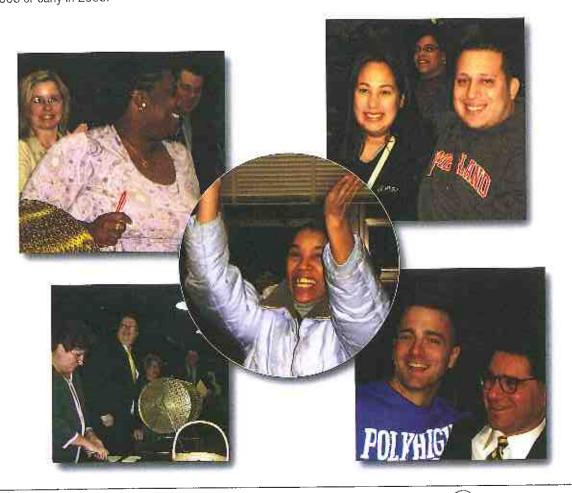




SCATTERED SITES

Working with Nassau County's division of Real Estate and Office of Housing and Intergovernmental Affairs, the Partnership is building up to 14 homes for families earning 80% or under of the area median income. The homes are located in various communities throughout the County. A lottery was held in November and applicants are currently being reviewed and counseled. The homes are a mix of colonials and one two-family and the prices range from \$172,909 to \$219,379. Completion is expected by year-end 2008 or early in 2009.

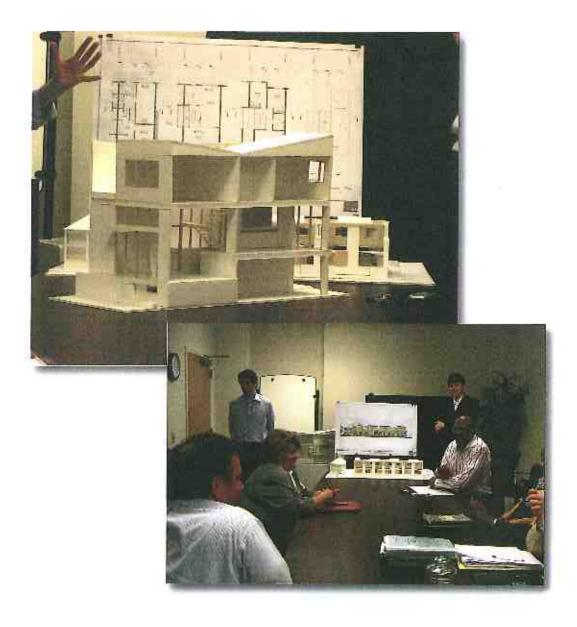






GREEN BUILDING

Nassau County and its Green Building Team has been meeting regularly with the Partnership, developer and architects to finalize the design for the LEEDS certified town homes to be built in the Village of Hempstead on South Franklin. Scale models of the development were presented to the team and the response was favorable, allowing the process to move forward. The development is currently undergoing permit review and a groundbreaking is expected in early 2009.



TOWN OF OYSTER BAY

The Seasons at Plainview

The Seasons at Plainview Next Generation development is completed and the 28 families have moved in. The 28 homes sold for \$250,000 and the program was a successful launch of the Next Generation Program.



The Seasons at Massapequa

A lottery was held for the second Next Generation development in Massapequa. The 210-unit development consists of 30 Next Generation homes to be sold at \$269,405. Applicants are currently under review for qualification and mortgage counseling. This development will be built by Pulte Homes in phases and is expected to be complete by early 2010.







VILLAGE OF HEMPSTEAD

County Executive Torn Suozzi and Village Mayor Wayne Hall celebrated the grand opening of the newly renovated Cedar Valley apartments. Newly renovated studios, some with balconies are priced from \$75,000 to \$85,000 and one-bedrooms, some with balconies are priced from \$97,000 to \$120,000. Grants provided through Nassau County are still available and applications are being accepted on a first-come first-served basis.





Financial-

Long Island Housing Partnership, Inc. and Affliates Combined Statements of Financial Position

		December 31,		
		2007	<u></u>	2006
ASSETS				
Cash	\$	4,086,082	\$	2,618,824
Receivables		1,022,220		1,773,223
Limited use assets		2,177,623		2,131,017
Capitalized project costs		1,313,039		1,668,121
Prepaid expenses and other		106,340		56,553
Furniture, equipment, and leasehold improvements- net	***	33,918		75,067
Total assets		8,739,222		8,322,805
LIABILITIES AND NET ASSETS				
LIABILITIES				
Payables		1,734,839		2,004,363
Home buyers' deposits		36,975		34,592
Loans payable		1,525,512		1,538,915
Total liabilites		3,306,326		3,557,870
NET ASSETS				
Unrestricted		4,572,823		3,946,974
Temporarily restricted		844,573		782,461
Permanently restricted		15,500		15,500
Total net assets		5,432,896		4,744,935
Total liabilities and net assets		8,739,222		8,322,805

Financial-

Long Island Housing Partnership, Inc. and Affiliates Combined Statements of Activites and Changes in Net Assets

	Years ended December 31,		
	2007		2006
CHANGES IN UNRESTRICTED NET ASSETS			
SUPPORT AND REVENUE			
Contributions and grants	\$ 554,037	\$	708,104
Receipts and government grants on transfer of homes	3,405,078		4,644,124
Technical assistance and mortgage counseling	1,408,211		1,439,352
Other revenue	220,399		419,436
Net assets released from restrictions	248,388		176,010
Total support and revenue	 5,836,113		7,387,026
EXPENSES			
Project costs and program services	4,186,585		4,941,514
Supporting services:			
Management and general	980,049		915,717
Fundraising	 43,630		41,883
Total expenses	5,210,264		5,899,114
Increase in unrestricted net assets	 625,849	-	1,487,912
CHANGES IN TEMPORARILY RESTRICTED NET ASSESTS			
Grants	310,500		117,87 1
Net assets released from restrictions	(248,388)		(176,010)
Increase (decrease) in temporarily restricted net assets	 62,112		(58,139)
INCREASE IN NET ASSETS	687,961		1,429,773
NET ASSETS- beginning of year	4,744,935		3,315,162
NET ASSETS- end of year	\$ 5,432,896	\$	4,744,935

The above data has been condensed from the combined financial statements audited by Holtz Rubenstein Reminick LLP, Certified Public Accountants of New York, New York. Copies of the audited statements, including the auditors' unqualified opinion dated April 10, 2008 are available from Long Island Housing Partnership, Inc. office upon request.



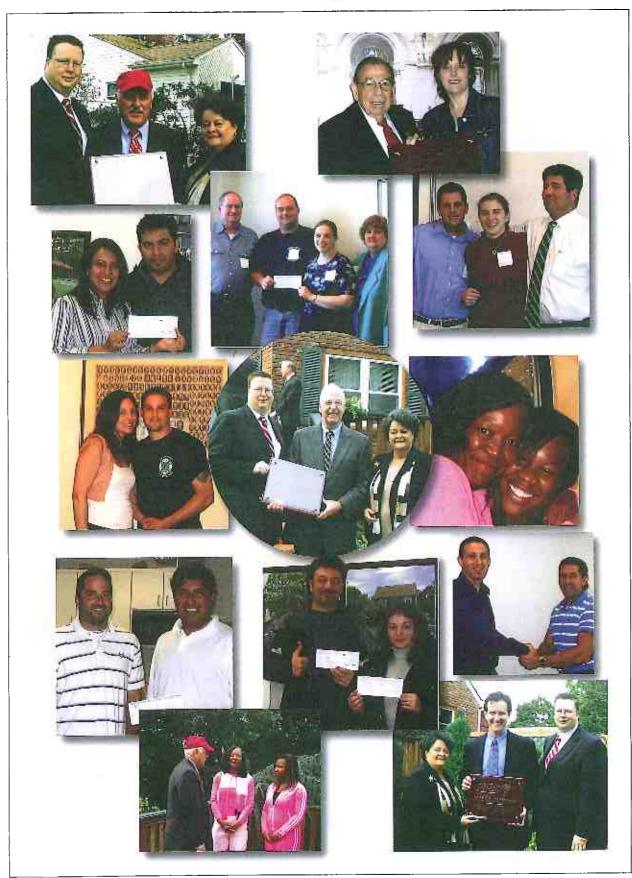
"HELP" AND EMPLOYER ASSISTED HOUSING PROGRAMS

The Long Island Senate Majority Delegation program was launched mid-year and over 50 new employers have taken advantage of the program for their qualified employees. Over 50 employees have found homes and many more are in the process of looking for homes to purchase. The program is an unqualified success and has greatly enhanced the existing federal and state employer assisted housing programs.

The \$25,000,000 fund also assists families purchasing homes in "Smart Growth" developments by providing \$25,000 in down payment assistance. Developers request a set-aside for their homebuyers in these developments and currently two developers are approved to be part of the Smart Growth part of the HELP program. The employer assisted housing and HELP programs invigorate our businesses by helping to retain and recruit employees. The Smart Growth portion revitalizes downtown areas by bringing more residential development into transit oriented developments and pedestrian friendly communities.









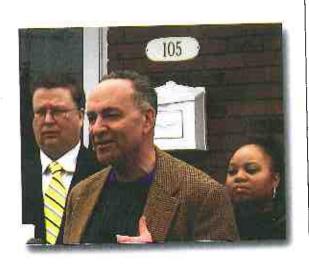
MORTGAGE AND FORECLOSURE COUNSELING

In 2007, homebuyer education and mortgage counseling are more important than ever. Foreclosures are skyrocketing and the Partnership has increased and cross-trained counseling staff to accommodate the rising need. The Partnership participated with Senator Chuck Schumer to support his efforts to curb the bad practices of predatory lenders and provide relief to families caught in the foreclosure crisis. In 2007, counselors met with over 800 clients, and 289 mortgages totaling over \$65 million were committed with financial institutions.

Citi granted the Partnership \$100,000 to establish a mobile counseling program, primarily for the East End towns on Long Island, where there is a lack of service providers and where traveling creates a challenge for many homeowners or potential homebuyers. The program is providing essential one-on-one confidential counseling for many East End families and seniors who would otherwise not be able to receive this service. Private offices are provided in towns and municipalities throughout the five East End towns and LIHP counselors meet with families by appointment.

The Home Emergency Mortgage Assistance Program has been revised to allow a soft second mortgage option for those applicants who meet the eligibility criteria. This program has helped over ten families keep their homes and prevent foreclosure.





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FIRST HOME CLUB

First Home Club continues to be a tremendous success. This year the participating banks have increased their monetary match to four times the homebuyers' savings up to \$7,500. Participation in the classes increased and another session was added to accommodate the homebuyers.





ADVOCACY AND SUPPORT

Without the support of our member banks the Partnership would not be able to fulfill its important mission. We thank them for their help, which allows us to continue to promote and advocate for affordable housing for our Long Island families.











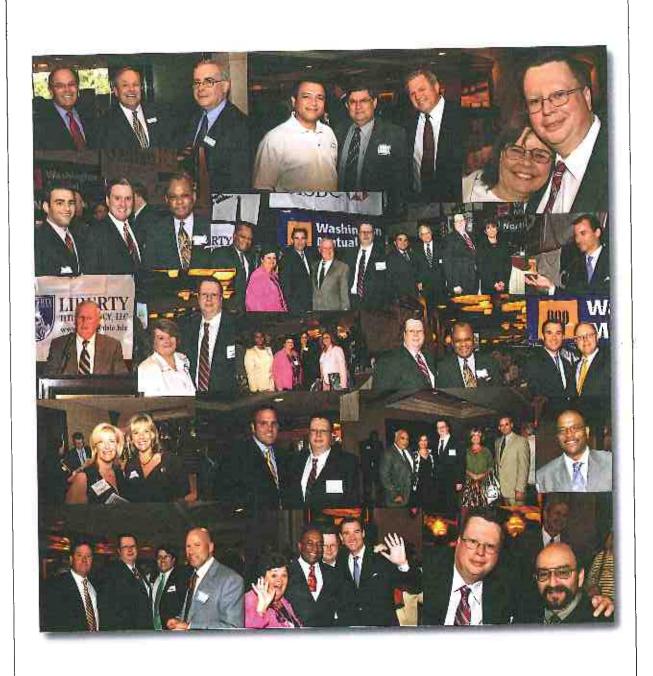


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19TH ANNUAL MEETING

The Partnership's 19th Annual Meeting featured Suffolk County District Attorney Thomas Spota as Keynote Speaker. The Reverend Calvin Butts delivered the invocation and Nassau County Executive Tom Suozzi was honored for his commitment to providing affordable housing for Nassau residents.





THE 2007 CHAIRMAN'S SYMPOSIUM

The Partnership's Annual Symposium focused on Economic Development and Employer Assisted Housing topics. Suffolk County Commissioner of Workforce Housing and Economic Development, Jim Morgo moderated the first panel on Economic Development and Nassau County Deputy County Executive, Patrick Duggan, moderated the second panel on Employer Assisted Housing. The panelists and businesses that have worked on the issues and participated in the programs gave expert testimony.

The New York State Long Island Majority Senators were honored for securing the \$25 million in HELP funds that provide the enhanced Employer Assisted Housing and Smart Growth downtown redevelopment grants for Long Island families.



Board of Directors



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Denise D. Pursley Nixon Peabody LLP



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Staff

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Robert Reutzel Vice President of Operations



Leticia Buonantuono Assistant to the Vice President



Carmen Echeverria Program Assistant



Michael Miller Project Coordinator



Lenore Ringer Prezioso Program Assistant



NASSAU COUNTY PROGRAMS

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DEVELOPMENT



James Britz Director



Alison Karppi Program Assistant



Melanie Murphy Staff Assistant



Kisha Wright Director



Carol Yopp Counselor



Pamela Stone Program Assistant

MORTGAGE COUNSELING & EDUCATION



Lynn Law Director



Gladys Nichols Bi-Lingual Counselor



Dilfia Munoz Bi-Lingual Counselor

EMPLOYER ASSISTED



Maria Sanz Bi-Lingual Counselor



Gina Pellettieri Director



Linda Lozach Program Assistant

FINANCE



Jeffrey Saper Director



Lawrence Koroluck MIS/Bookkeeper



Carol Woods Program Manager / Babylon



Linda Mathews **Executive Assistant**



Lynn Manzella Administrative Assistant



Nieves Mari Grants Consultant

FINANCE



Joe Ucci Accounting Consultant (Volunteer)



Andrew Buonantuono Coordinator (Volunteer)



Adabelle Cesse Receptionist



Elsie Hernandez Receptionist



Delia Johnson Receptionist



Gilda Ramos Receptionist

Thank You

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BUSINESS

Albrecht, Viggiano, Zureck & Company, P.C. All Suffolk Plumbing Contractors, Inc.

Alvin Benjamin & Affiliates

American Land Services

AvalonBay Communites, Inc.

Beechwood Organization

Benchmark Title Agency, Inc.

Blue Sea Construction Co., LLC

Breslin Realty Development Corp.

Candy Falcon Realty Corp.

Catholic Health Services of Long Island

Certilman Balin Adler & Hyman, LLP

Cherokee Northeast

Chicago Title Insurance Company, Mineola

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Coldwell Banker Residential Brokerage

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Country View Properties, Inc.

CTM Consulting Services

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Executive Towers at LIDG, LLC

Fairfield Realty Services

Fairhaven Properties Inc.

Farrell Fritz P.C.

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Greater Hempstead Housing Development

Fund Co.

Harbour Club, LLC

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Consulting Services

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Land Design Associates

Law Offices of Anthony Dushai

Liberty Title Agency, LLC

Long Island Power Authority

Marc A. Zirogiannis, Esq. PC

Margolin, Winer & Evens LLP

Marks Paneth & Shron, LLP

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Meyer, Suozzi, English & Klein, P.C.

Michael P. Chiarelli Engineer, P.C.

Mill-Max Mfg. Corp.

Mohring Appraisals

Murtha Construction, Inc.

Nassau County CASA - Office of Latino Affairs

Nassau Suffolk Lumber Supply

National Land Tenure Co., LLC

New Age Builders, Inc.

Nixon Peabody, LLP

Northrop Grumman Corporation

Orchard Park

Ornstein Levton Co.

Oscar A. Prieto, Esq.

Pamela Hall

Park Ridge Organization

PDK Development Corp.

Peconic Community Council, Inc.

Petrigliano and Petrigliano, LLP

Pulte Homes of New York, Inc.

Reena Gulati, Attorney at Law

Riverhead Building Supply Corp.

S.B. Bowne & Son

Saccardi & Schiff, Inc.

Safe Harbor Title Agency Ltd.

Serota Properties

Silverberg & Goodman, LLP

Site Selection Advisory Group, Inc.

Slant Fin Corp.

St. Gerard Printing

Stephan J. Brookmeyer

Sterling Floor Designs, Ltd.

Suffolk Transportation Service, Inc.

Tauscher, Cronacher Professional Engineers

Treiber Group, LLC

Tilles Investment Co.

TNS Dev Grp Ltd/ Great American

Construction Corp

Town of Islip Economic Development/IDA

Trammell Crow Residential

V. Calvosa Inc.

Verizon Community Affairs

Vollmer Associates, LLP

Watral & Sons, Inc.

Weinberg Gross & Pergament, L.L.P.

Winter Brothers Recycling

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Hofstra University

Institute for Student Achievement

Molloy College

Stony Brook University

SUNY at Old Westbury Touro Law Center

FINANCE

Apple Bank for Savings

Arbor Commercial Mortgage LLC

Astoria Federal Savings & Loan Association

Bank of America

Bank of New York / Mellon

Bank of Smithtown

Bethpage Federal Credit Union

Bridgehampton National Bank

Commerce Bank, N.A.

First National Bank of Long Island

First Sterling Financial, Inc.

First Trade Union Bank

Flushing Savings Bank

Freddie Mac

GMAC Mortgage

HSBC Bank USA Hudson Housing Capital

JPMorgan Chase

Long Island Commercial Bank

M&T Bank, Community Development Unit

New York Community Bank

New York Mortgage Company, LLC

North Fork Bank

Premium Capital Funding LLC / Top

Dot Mortgage

Ridgewood Savings Bank

Signature Bank

State Bank of Long Island

Sterling Equities, Inc.

Suffolk County National Bank

Suffolk Federal Credit Union Washington Mutual Wells Fargo

Home Mortgage

LABOR

Carpenters Local Union 7

IBEW Local 25

Long Island Federation of Labor, AFL-CIO

RWDSU Local 338

MEDIA

Newsday, Inc.

PROFESSIONAL

Hauppauge Industrial Association

Long Island Association

Long Island Board of Realtors

Long Island Builders Institute

Oil & Heat Institute of Long Island Real Estate Practitioners Institute of Long Island

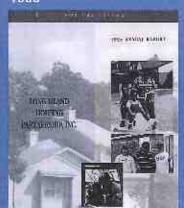
RELIGION

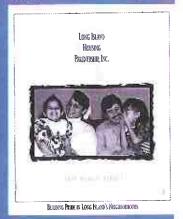
Catholic Charities - Diocese of Rockville Centre

First Baptist Church of Bay Shore

Long Island Council of Churches













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